

Read the latest news from APRA-IN.



July 2015

# APRA-IN PROFILES

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## Events

### Basic and Advanced Skills Workshop

August 27, 2015  
Showalter House  
1500 SR 46  
Bloomington, IN  
Indiana University  
[Register Now](#)

### Indiana Meet-Up at APRA-International Conference

Join us on Wednesday, July 22 to meet your fellow Hoosiers in New Orleans! We'll gather at 7 p.m. at the [Acme Oyster House](#) for food and drinks. Please e-mail [Jennifer Book](#) by July 20 to let her know if you plan to attend. See you then!

## Get Matched

Are you new to research? Would you like the opportunity to work with an experienced researcher on a one-to-one basis? APRA-IN's mentoring program pairs

## Registration now open for Basic and Advanced Skills Workshop on August 27

Join us in August at the Indiana University Foundation for the APRA-IN Skills Workshop. The workshop will provide an engaging venue for new and seasoned prospect researchers to gain new skills and expand their perspectives.

The keynote will feature prospect research expert David Lamb from Target Analytics.

Other topics include corporate and foundation research, low budget resources, prospect management, data analytics, valuing private companies, and researching doctors and nurses,

It will be a full day of learning from experts and networking with colleagues.

[Register today!](#)

Members: \$50/Non-members \$65

## Check out APRA-IN's new website

Set your browsers to our updated site at [www.apraindiana.com](http://www.apraindiana.com). The new website offers an improved member profile and directory as well as easy credit card payment for memberships! Explore the resource portal in the members-only section, and [send us your links](#) to create a one-stop shop for the best prospect research resources on the web.

Many thanks to our webmaster Stephanie Brouwer for all of her work on our new platform.

## Congratulations, Susan and Kay!

## Board of Directors

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[Hugh Resnick](#), Newsletter Editor & Communications Co-Chair

## Website

Visit us online at <http://www.apraindiana.com>

researchers new to the field, location, or institution type with veteran research professionals in similar shops or geographic areas on a one-to-one basis. This is truly a unique and invaluable experience! [Contact Roberta Werman](#), mentorship chair, for more information.

Add Cathy's blurb about Susan.

Kay Farrell from Purdue Research Foundation won the gift card drawing for participating in our membership survey. Thank you to everyone who took the time to share thoughts with us. We'll be incorporating your feedback in the coming months.

## New Membership Rates

The year is half over, so enjoy a discounted rate on a membership valid for the rest of the year. Use the code APRA2015 for 50% off!

Save your organization money when you buy a bundled membership. The small group rate is \$100 for organizations with 4 to 6 members and \$150 for organizations with 7 to 12 members.

Sign up today and receive the members-only pricing for the Skills Workshop!